

Nicole (Nikki) Zotto

112 N. Central Ave, #114 | Phoenix, AZ 85004
480.420.8838 | Nikki@alacritylearningconsortium.com
|NicoleZotto.com

Employment Experience

Grand Canyon University, Colangelo College of Business January 2023 - Present
Adjunct Faculty
FIN-432: Real Estate

Alacrity Learning Consortium June 2020 - Present
Owner & Lead Instructor
Pre-license and Continuing Education
Distance Education

Real Estate Express January 2021 – December 2021
Instructor
Illinois 60-hour Broker Pre-license Real Estate Topics
Illinois 15-hour Applied Real Estate Principles Interactive

**Arizona School of Real Estate and Business and
Hogan School of Real Estate, LLC** November 2019 – December 2021
Instructor
Approved Categories: Agency Law, Commissioner's Standards,
Contract Law, Disclosures, Fair Housing Issues, General Real
Estate, Pre-license, Real Estate Legal Issues and Self Improvement

Larabee School of Real Estate January 2018 – November 2018
Director of Education & Instructor
Member, NREC Education Advisory Group
Nebraska Pre-license and Continuing Education

College of Engineering, University of Nebraska February 2016 – August 2017
Recruitment Coordinator
Courses and Camps: Discover Engineering Days and
Big Red Summer Academic Camp – Discover Engineering
Award: 2016/17 Engineering Student Advisory Board (eSAB)
Faculty/Staff of the Year

Westwood College January 2010 – December 2015
Adjunct Marketing Faculty
Courses Taught: Principles of Advertising, Integrated Marketing
Communications, Principles of Marketing, and Senior Capstone
Awards: Creativity in the Classroom and 90%+ Classroom
Attendance

University of Chicago School Mathematics Project (UCSMP) October 2008 – May 2011
Communications Coordinator & Editor
Editorial Work: Future Curricular Trends in School Algebra and
Geometry: Proceedings of a Conference,
UCSMP: Geometry, Advanced Algebra, Functions, Statistics and
Trigonometry, and Pre-calculus and Discrete Mathematics

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Education

Grand Canyon University – Phoenix, AZ Doctoral Candidate in General Psychology Emphasis: Industrial and Organizational Psychology	Present
University of Chicago - Chicago, IL Winning Strategies in Public Policy and Advocacy Campaigns	Fall Quarter 2009
Roosevelt University - Chicago, IL Master of Science in Integrated Marketing Communications	September 2009
University of Nebraska - Lincoln, NE Bachelor of Journalism in Advertising Minors: Art History, History and Studio Art	December 2006

Real Estate Licenses

Arizona Broker Designated Broker, Sheffield & Vine BR682980000 (Broker) LC70448300 (Entity)	December 2018 - Present
ADRE Pre-license and CE Instructor I19-0124 (Instructor) I22-0073 (Administrator) S22-0017 (School)	November 2019 - Present
Nebraska Broker Nicole Zotto, Real Estate Broker 20170428	March 2017 – Present
NREC Approved CE Instructor & Provider Nicole M. Zotto	March 2020 - Present
Illinois Managing Broker Nicole Zotto, Real Estate Broker 471.019239	February 2017 - Present
IDFPR Pre-license and CE Instructor 512.003029	January 2021 - Present
Illinois Broker 475156867	April 2013 – February 2017

Certifications & Designations

At Home with Diversity®	November 2022
Military Relocation Professional (MRP)	December 2022
ePRO®	January 2021
IDECC Certified Distance Education Instructor (CDEI™)	February 2018 - Present
Real Estate Educators Association Gold Standard Instructor (GSI)	June 2018
Resort and Second-Home Property Specialist (RSPS)	May 2018
Senior Real Estate Specialist (SRES®)	April 2018

Presentations and Panels

"Diversity, Equity and Inclusion in the Classroom", RAPDD and Educators Summit, April 5, 2023
"Instructor Panel Session", Real Estate Educators Association Annual Conference, June 22, 2022
"REEARoundup Closing Session", Real Estate Educators Association Annual Conference, June 23, 2022
"REEATalks General Session", Real Estate Educators Association Annual Conference, October 10, 2021
"Moderators Importance in Zoom/Virtual Classrooms", REEA Let's Talk, February 24, 2021